

American Hospital Association Solutions, Inc.  
One North Franklin, 30th Floor  
Chicago, Illinois 60606-3421  
[www.aha-solutions.org](http://www.aha-solutions.org)  
312-895-2500

Health Care Colleagues,

We understand your need to provide easy access to patient information and the equally compelling need to protect it. Add in the ever-changing regulatory environment, and security can be a unique challenge. All it takes is one misstep to compromise your sensitive data.

To protect themselves from the inherent risks associated with the health care industry, many organizations are currently searching for solutions to secure electronic delivery of vital information, while also protecting against spam, viruses and other Internet threats. I'd like to share with you that, after evaluating the marketplace, the American Hospital Association (AHA) awarded the exclusive AHA Endorsement to IronPort Systems for its email security products.

AHA Solutions, a subsidiary of the American Hospital Association, has been evaluating products and services worthy of the AHA endorsement for over 25 years. This is a responsibility that we take seriously, because the AHA name is trusted by hospitals – and has been for over a century. Before the AHA endorsement is awarded to any product or service, it must meet our standards for quality, customer service, price competitiveness and innovation. Our 5,000 member hospitals rely on this process and we work hard to be decisively thorough in our reviews.

With email being the preferred channel of communication among many organizations, IronPort (a Cisco business unit) can help you stay secure and protect valuable patient information. IronPort's email security products:

- Provide secure point-to-point delivery of messages to any email inbox, without requiring recipients to install any special software
- Offer organizations of all sizes an email encryption platform for HIPAA-compliant messaging of ePHI, confidential information and privacy-prudent communications
- Meet regulatory compliance requirements for secure messaging, while delivering powerful new business-class email features – all in an easy-to-use, broad-reaching and low-cost package

We are continually working to enhance our portfolio of products, so we welcome your feedback at 800.242.4677 or [technologysolutions@aha.org](mailto:technologysolutions@aha.org), and hope that we can be of assistance in this important decision as well as others in the future. For more information on IronPort, and our other AHA-endorsed solutions, please visit our website, at: [www.aha-solutions.org](http://www.aha-solutions.org).

Best Regards,



Bradley Hunter  
Director, Technology Solutions  
AHA Solutions, Inc.  
312.895.2527  
[bhunter@aha.org](mailto:bhunter@aha.org)